

EAST PIERCE FIRE & RESCUE
18421 Veterans Memorial Drive East
Bonney Lake, WA 98391
253-863-1800

CALL FOR BIDS

NOTICE IS HEREBY GIVEN that sealed bids will be received by East Pierce Fire and Rescue at the above address **until 3:00 P.M. PST on Tuesday, April 11, 2017** for Ballistic Armor Vests and Helmets. Bid packets will be available on Wednesday, March 29, 2017 and may be obtained on our website www.eastpiercefirer.org, at our Headquarters Station at address listed above or by contacting Asst. Chief Russ McCallion at 253-863-1800, Monday through Friday, 8:00 A.M. to 5 P.M, rmccallion@eastpiercefirer.org

Bids shall be mailed or delivered in a sealed envelope clearly marked **“2017 Ballistic Armor and Helmet Bid”** – Attention: Michelle Hollon, District Secretary.

Bids will be opened, read, and tabulated publicly by the District Secretary at 4:00 P.M., April 11, 2017. Bids received after the deadline will not be considered. The District reserves the right to reject any or all bids and to waive any informalities or irregularities in any bid or in the bidding. No bidder may withdraw their bid after the hour set for the opening thereof, or before award of the contract, unless said award is delayed for a period exceeding ninety (90) days.

March 28, 2017

TO: Prospective Vendors/Manufacturers of Ballistic Armor and Helmets

FROM: Asst. Chief Russ McCallion, East Pierce Fire & Rescue

SUBJ: Notice of Invitation to Bid on Package of Ballistic Armor Vests & Helmets

INTRODUCTION:

East Pierce Fire & Rescue (EPFR) is inviting your company to participate in a sealed bid process for purchase of ballistic vests and ballistic helmets. This bid is being issued on behalf of EPFR.

EPFR anticipates purchasing 32 sets of adjustable "*one size fits most*" ballistic vests equipped with Level IIIA wrap-around ballistic armor and lightweight front and back Level III polyethylene hard plates. The vests will be delivered, with equipment carriers and specified medical equipment and supplies. EPFR is specifying that the carriers for the ballistic armor sets be delivered in a red or maroon color.

Also included as part of the bid package is the anticipated purchase of 32 "full coverage" ballistic helmets with Level IIIA protection and ratcheting suspension systems to provide a "*one size fits most*" helmet.

The bid process stipulates that vendors shall submit a bid for the ballistic vests and helmet as a unit package. EPFR will purchase the equipment, as a package at the lowest total bid price. However, the department reserves the right to reject all submitted bids if they don't meet requirements or specifications. The vendor awarded this bid must be willing to allow other Washington State fire/EMS agencies to purchase equipment off of this bid through inter-local agreements with EPFR. [Additional details provided under "Bid Participation Requirements".]

A sealed bid proposal must be delivered to East Pierce Fire & Rescue Headquarters **no later than 3:00 pm on Tuesday, April 11, 2017**. Interested bidders shall submit their **sealed bid**, clearly marked "**2017 Ballistic Armor and Helmet Bid**", to East Pierce Fire & Rescue, 18421 Veterans Memorial Drive East, Suite F, Bonney Lake, WA 98391.

The bids will be opened at 4:00 pm on Tuesday, April 11th, 2017, at EPFR Headquarters Station 111, at the address listed above. The Board of Commissioners will formally award the bid at their regularly monthly meeting being held on at 7 pm on April 18th, 2017, at Station 118, 10105 24th Street East, Edgewood, WA 98371.

BACKGROUND:

East Pierce Fire & Rescue (EPFR) is an independent fire protection district providing fire, rescue, and EMS first-response and transport for a population of more than 90,000 people. Firefighters and paramedics respond from six career and three volunteer fire stations to provide service to a primarily suburban and rural area of 152 square miles. Total call volume in 2016 exceeded 10,200 emergency calls, including 7,702 EMS responses and with 5,539 EMS transports.

PURPOSE OF BID:

The purpose of this bid is for EPFR to acquire sets of ballistic vests and helmets which shall be placed on district fire engines and medic units, and a shift command vehicle. The ballistic vests and helmets will be worn by assigned personnel at "active shooter" incidents and by fire/EMS crews responding to other higher-risk EMS calls such as shootings, stabbings, and domestic violence calls.

BALLISTIC VESTS & HELMETS BID SPECIFICATIONS:

BALLISTIC VESTS:

Ballistic Vests submitted for consideration in this bid shall include the following features:

1. The ballistic vests shall be supplied with the intent of being used as a "one size fits most" vest.
2. The external vest carrier shall be constructed from durable 1,000-denier durable Cordura nylon.
3. The external vest carrier shall be supplied in a **red or maroon color**.
4. Vests shall include front, back and extended side coverage with certified NIJ 0101.06 Level IIIA ballistic armor.
5. A minimum of 400 square inches of front and back Level IIIA coverage, with a minimum of 640 square inches of total Level IIIA coverage when additional side armor is included.
6. Vests must be easily adjustable (i.e. with shoulder and waist "hook and loop"—Velcro-style straps and/or wrap around cummerbund-style waist attachments) to fit persons with waist sizes up to 60 inches.
 - a. Shoulder straps should be padded with MOLLE and include 2 fixed "D" rings.
 - b. The ballistic vest carriers will have pockets/compartments to easily insert and secure "hard plates" for additional front and back ballistic protection.
 - c. Pockets must be able to accommodate plate sizes from 10 in. x 12 in. up to 11 in x 14 in.
7. Vests must include front and back MOLLE modular attachment system (PALS compatible) and Mil-Spec industrial reinforced webbing.
8. Each vest will include a "rescue handle" with minimum of 1,200 pounds tensile strength box stitching across the entire length of the back panel.
9. Each vest will include both front and back Level III certified NIJ 0101.06 compliant polyethylene, buoyant, hard armor plates, with a minimum size of 10 in. by 12 in., capable of stopping multiple 7.62 mm (.308 caliber NATO) rounds.
 - a. Maximum weight of a set of front and back plates shall not exceed 6.5 pounds (3.25 lb each).
 - b. The plates shall be rugged, drop-resistant and not requiring x-ray examination if dropped.
 - c. The front ballistic plate shall have tapered upper corners to allow wearers improved mobility.
10. Agency ID Placards stating "FIRE-EMS" (with a black or red/maroon background and reflective white lettering a minimum of 2 inches in height) shall be provided that can be easily attached (and detached) from the front and back of each vest.
11. Each vest shall include, at a minimum, the following medical equipment and supplies:
 - a. Detachable chest pouch, minimum size 8"W x 5.5"H x 3" D, with zipper or Velcro opening, and label stating "MED" or "MEDICAL"
 - b. Four (4) CAT tourniquets with two CAT holders
 - c. Two (2) five or six inch external trauma dressings
 - d. Two (2) s-rolled gauze
 - e. Two (2) Nasopharyngeal airways (28F & lube)
 - f. One (1) tension pneumo chest seal kit
 - g. Two (2) pleural decompression needles, minimum 10 ga x 3 inch length
 - h. One pair trauma scissors and scissor leash
12. A nylon carrier, suitable for safely storing ballistic vests on fire engines and Medic units, shall be provided for each ballistic vest ordered by the department.

BALLISTIC HELMETS:

Ballistic helmets submitted for consideration in this bid shall include the following features:

1. The helmets shall provide "full-cut"-style Level IIIA ballistic protection.
2. The helmets shall be provided in size "Large", unless otherwise specified and agreed to by EPFR and the vendor.
3. The helmets shall utilize a "MSS"-style suspension and ratcheting system with selector dial for adjustment for individual rescuers.
4. The helmets, as supplied in "Large" size, shall have an overall weight of no more than 3.25 pounds
5. Helmets shall be provided in color black, unless another color is authorized by East Pierce.

BID PARTICIPATION REQUIREMENTS:

1. Submission of bid:

- a. The submitted bid shall include the following information in a line item format: (1) the product's model or catalog number, (2) a description of the item(s) in each line including any multiple items that have been rolled into that one item line (such as medical supplies) and (3) the vendor's proposed item being submitted for each of the requested items listed in this document.
- b. Each line item must also contain the quantity, unit price, discount price, and the total line price. The vendor final quote for the entire package should then be listed for the bid as a whole, including any shipping costs (which are taxed) and including sales tax (7.9%).
- c. Vendors shall list the length of time for which submitted prices will be valid, since the department may need to purchase additional ballistic protective equipment in the near future.

2. Shipping:

The F.O.B. point for all items purchased under this contract is the final delivery destination of:

East Pierce Fire & Rescue, Logistics Station, 27723 Sumner-Buckley Hwy, Buckley, 98321.

- a. The cost of shipping and delivery for items in the bid is to be included in the bid price.
- b. There will be no additional charge for shipping and delivery.
- c. There will be no charges for shipping and return of defective equipment covered by warranty.

3. Shipping Damage:

The department will not accept or pay for damaged goods. The successful bidder must file all claims against the carrier(s) for damages incurred to items in transit from the point of origin to the ultimate destination. The department will provide the successful bidder with notification when damaged goods are received. The successful bidder must file all claims against the carrier(s) for reimbursement of the loss.

4. Delivery:

The bidder shall supply all necessary equipment, including ballistic vests with hard plate inserts, helmets and medical equipment and supplies within 60 days of being notified of the bid award.

5. Supporting Information:

The department strongly suggests that bidders submit all required technical specifications and other supporting information with their bid, so a detailed analysis and determination can be made by the department that the product meets specifications. EPFR reserves the right to ask for supplemental information from vendors after the bids have been opened, to ensure that the products completely meet bid specifications. The department reserves the right to reject all submitted bids if they don't meet requirements or specifications.

6. Firm, Unqualified and Unconditional Offer:

Bidders must provide enough information with their bid to constitute a definite, firm, unqualified, and unconditional bid. To be responsive, the bid must meet all material items in the bid specifications. Material items are those that could affect the price, quality, quantity, or delivery of items in the bid.

7. New Equipment:

Unless otherwise specified, equipment supplied in this bid must be new equipment. When equipment is specified as "new", the vendor must "warranty" the product as such, and other than display use, the equipment shall not have been used for any other purpose, including demonstrations.

8. Warranty:

All equipment and products supplied by the bidder shall have a minimum one year comprehensive warranty, including any and all defects in manufacture.

9. Defective Products:

If a product fails to meet bid specifications, the department will, at its option, reject the bid, cancel the contract, or allow the successful vendor to replace the defective product. The vendor is responsible for the quality of workmanship and condition of new equipment. The department reserves the right to reject individual items that appears to be damaged or be in such poor condition as to compromise the equipment's use in the field.

10. Alterations:

The winning bidder must obtain the written approval from the department's point of contact prior to making any alterations to the specifications specified in this bid.

11. Required Manuals:

Items purchased through the winning bidder shall be shipped complete with instructions, operators' and maintenance manuals.

12. Invoices and Payment:

Invoices must be sent directly to the department's headquarters address shown below:

East Pierce Fire & Rescue, 18421 Veterans Memorial Drive East, Bonney Lake, WA, 98391.

- The department will only make payment after it receives the merchandise and the invoice.
- Invoices will be paid within 45 days of receipt by the department.

13. Cooperative Purchasing:

The Washington State Inter-local Cooperation Act, Ch. 39.34 RCW, authorizes public agencies to cooperatively purchase goods and services if all parties agree. By responding to this bid request, bidders agree that other Washington State public agencies may purchase goods and services under this solicitation or contract at their own cost and without East Pierce Fire & Rescue incurring any financial or legal liability for such purchases. EPFR agrees to allow other public agencies to purchase goods and services under this solicitation or contract, provided that East Pierce Fire & Rescue is not held financially or legally liable for purchases and that any public agency purchasing under such solicitation or contract file a copy of this invitation and such contract in accordance with RCW 39.34.040.

14. Disposable Supplies:

The successful bidder must provide a price list for disposable medical supplies included in this bid.

15. Provision of ballistic armor vest and helmet during evaluation and bid award process:

It is requested that manufacturer/vendors supply one (1) fully-equipped ballistic armor vest and helmet, as specified in this bid, to EPFR from the closing date for the bids through April 19, 2017.

BID EVALUATION PROCESS:

A Ballistic Armor/PPE Committee will evaluate the various vendor bids. The committee will make a recommendation to the EPFR Board of Commissioners to award the bid to the vendor which supplies the lowest cost quote on equipment which meets EPFR requirements and specifications.

Companies **must** complete an "Exceptions List" if they wish address any items that they are unable to provide, or cannot provide, with a substitution and its listed specifications. A sample "Exceptions List" is attached.

SUBMISSION OF SEALED BIDS BY TUESDAY, APRIL 11, 2017.

Vendors must ensure that a sealed bid proposal is delivered by mail or in person to:

East Pierce Fire & Rescue, 18421 Veterans Memorial Drive E, Suite F., Bonney Lake, WA, 98391
no later than 3:00 PM PDT on Tuesday, April 11, 2017.

The bid quotation, worksheets and supporting materials must be submitted in a sealed envelope, marked "**2017 Ballistic Armor and Helmet Bid**", to be considered. Bids and materials sent in by e-mail or fax will be rejected.

The bids will be opened at 4:00 pm on Tuesday, April 11, 2017 at the East Pierce Fire and Rescue Headquarters Station, 18421 Veterans Memorial Drive E, Suite F, Bonney Lake, WA 98391. It is anticipated that the Board of Commissioners will formally award the bid at their regularly scheduled meeting at 7:00 pm on Tuesday, April 18, 2017, which be held at Station 118, 10105 24th Street E, Edgewood, WA 98371.

We look forward to your participation in our bid process. If you have questions regarding the bid process, please call me at 253-863-1800, or contact me at rmccallion@eastpiercefir.org.

Sincerely,

Russ McCallion
Assistant Chief, EMS & Safety

cc: Fire Chief Bud Backer
Michelle Holland, District Secretary

Sample
Exceptions List

Vendor/Bidder Name: Point of Contact: Contact email: Contact Phone Number:

Item Specified	Exception [Alternative Product Available?]	Description of Alternative	Cost of Alternative Item